

Message Text

UNCLASSIFIED

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64

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INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

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FM AMEMBASSY LONDON

TO SECSTATE WASHDC 4156

UNCLAS LONDON 13270

PASS COMMERCE

E.O. 11652: N/A

TAGS: EEWT, XH

SUBJECT: REQUEST FOR INFORMATION ON TRADE WITH EASTERN
EUROPE

1. U.K.-BASED REPRESENTATIVE OF WILLIAM MARION INC.,
HACKENSACK, N.J. HAS APPROACHED EMBASSY FOR INFORMATION
ON IMPORT REGULATIONS IN EASTERN EUROPEAN COUNTRIES
PERTAINING TO REMANUFACTURED AND RECONDITIONED IBM
PUNCHED CARD EQUIPMENT. WILLIAM MARION INC. SPECIALIZES
IN SALE OF SUCH EQUIPMENT AND HAS ARRANGEMENT FOR FOLLOW-
ON SERVICE BY IBM. COMPANY'S U.K. REP. INFORMS THAT HE
WAS TOLD BY CONTACTS IN STATE TRADING ORGANIZATION
METRIMPEX IN BUDAPEST THAT HUNGARY IN EFFECT PROHIBITS
IMPORT OF ALL PUNCHED CARD EQUIPMENT EXCEPT THAT BASED
ON EXPIRED IBM PATENTS MANUFACTURED IN EAST GERMANY.
WILLIAM MARION REPRESENTATIVE BELIEVES MARKET EXISTS IN
EASTERN EUROPE FOR U.S. RECONDITIONED EQUIPMENT, BUT
WOULD LIKE TO KNOW IF MARKET IS BLOCKED BY EXCHANGE
CONTROL RESTRICTIONS, AS IN HUNGARY, OR OTHER TRADE
BARRIERS BEFORE ATTEMPTING PURSUE SALES.

2. PLEASE ADVISE IF REQUESTED INFORMATION IS AVAILABLE
OR CAN BE READILY OBTAINED.
RICHARDSON

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Message Attributes

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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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